NO EQUIPMENT (Continued)

number listed in each cell is % discount off MSRP
Price
AUDIO EQUIPMENT

Cassette

										Chief	Calypso	Atlas	Anchor	Shure	Califone	IMO	Monster Cable	Sharp	Shure	Sonic	Yamaha	Brand
											26%	24%	23%	24%	23%	32%						Recorders / Assistive Listening Audio Systems Players C
										30%					23%	32%		24%	24%	25%	25%	Audio Systems F
							-								23%		25%					Recorders / Players CE
															23%						25%	CD Systems
															23%						-	Listening Centers
															23%		25%	26%			25%	MP3 Players

Premier
Pinnacle Speakers
Shure
Califone
OWI Brand
Yamaha
Whirlwind
Soundtube
Sonic Devices Polycom nCast Avermedia Radvision Atlas Soundtube Anchor BTX IDEO CONFERENCING SYSTEMS Calypso Phones & Conference Phones Megaphones 25% 23% 23% Microphones Mixers Conference
Room Systems Phone Sets 23% 26% 25% 23% 25% 26% 26% 25% 23% 32% 25% 25% 31% 25% 26% 23% VoiP Systems PA Systems 25% 23% 32% 23% Reading & Portable Voice Writing Recorders Support 25% Personal Systems 23% IP Conference Phones 23% Speakers Accessories 23% 32% 22% 31% 23% 31% 26% 24% 25% 26% Wireless Microphone Systems 25% 23% 32% 25%

Brand
Monster Cable
Califone
Shure
Anchor HEADSETS Corded
Wireless Headsets Headsets
25%
24%
248
245%
245 25% 24% 24% Headset Phone Systems Amplifiers and or Processors 24% 23% USB Head Sets Headsets Supplies & Accessories 25% 24% 23%

25%

25%

25%

	***************************************		1						Concent
									2000
									Thief
19%	23%	23%	~ 1	23%		23%		23%	BenQ
19%	19%	19%	-	19%		19%		19%	Avermedia
	18%	18%		18%		18%		18%	Mimio
								31%	Qomo
rais Mounts	Training Manuals Peripherals		Learning	ActivSoftware	ActivSound	Tools		ActivBoard System Systems	Brand
	Classroom		Active			Interactive		ActivBoard &	
									:RACTIVE WHITEBORARDS
		-,-							
_									

				-							

	25%	25					22%	22%			Califone
						21%					BTX
								25%			Avermedia
				6	27%						Aurora Multimedia
				6	23%						Atlona
											Aten
											Altinex
											Calypso
	25%		25%	9	25%		25%		25%	25%	Panasonic
						30%					Chief
											CE Labs
						30%					FSR
		ļ	18%	٥٠	18%	18%					HO
	25%	25				25%					Peerless
				•	4	25%					Premier
				o`	319						Qomo
			27%	٥,	27%		27%		27%		Sharp
	25%		27%	٥,	279		27%		27%		Toshiba
											SMK Interlink
											Universal Remote
			25%	0,	25%						ViewSonic
	25%	25									Whirlwind
						25%					Wilson
						25%					zBand
							25%				Yamaha
		•			•	•					ZeeVee
Accessories	VCRs	Tripods		Televisions	LCD/Plasma Displays	LCD Plasma LCD/Plasi Display Mounts Displays	DVD Recorders & I			Camcorders Vi	
								Digital &	Combo	! Ω	
										,	

	CE LADS	Chief	Calypso	BTX	Avermedia	Aurora Multimedia	Atlona	Atlas	Aten (Milest	Anchor	Altinex	Channel Master	FSR	Hall Research	ICE Cable	Intelix	Kramer	Liberty	Monster Cable	nCast	Deerless	ovs ev	Sonic	Soundtube	SP Controls	Startech	SVSI	Whirlwind	Windy City Wire	zBand	ZeeVee	Brand			AV I	•		
						media	***************************************		ek)			ster		꿀					je										√ire						AV Interface			
			2			2	2	2	2		2		N	N		N	ω						N	N	N	N	2	8			2	Audio Switchers			i i			
	24%		27%			27%	24%	5%	26%		23%		26%	23%		23%	2%						છે જ	25%	3%	4%	5%	5%		19%	%		Audio/Video					
	24%		27%	23%		27%	24%	25%	26%	24%	23%	23%	26%	23%	25%	23%	32%	27%	25%		1	25%				24%		25%	25%									
			N.				N		N		N	N	N)	81	A)	N	63	h)	N			N 1				N		N	N			Adapters	Cables, Connectors &	\udio/Video				
	24%		27%	23%		27%	24%	5%	26%		23%	23%	26%	23%	25%	23%	32%	27%	25%		i	25%				24%		25%	5%				φ. `					
																																Cable Testers						
				23%			24%				23%	23%	26%		25%	23%	32%	27%	25%		i d	25%				24%		25%	25%			Plates	Custom Wall					
		31%	27%	23%		27%					23%		26%		25%		32%	27%						:	23%	24%		25%	18%				m Wall					
																																DVI Extenders						
	24%					27%	24%		26%		23%			23%		23%	32%	27%			i	25%				24%	25%						Distri					_
	2.5			2:		27	24	25	26		2:	2:	26	2:		23	္ဆ									24%	25%					ifiers	Distribution					
	24%			23%		27%	1%1	25%	%		23%	3%	26%	23%		23%	<u>!</u> %									%	%				25%	Solutions	Tabletop interface					
											23%		26%				32%											26%	25%			٧,						
	24				2:	2	24		26		23	2:	26	2:			32			25 !	သူ န					24	26			26	25	Transmitters	Video					
	24%				23%	7%	24%		26%		23%	23%	26%	23%			32%			22%	26%					24%	26%			26%	25%		Control					
		31%	27%			27%					23%		26%	23%			32%							;	23%		26%					(A						

																		FSR	Haltree	Chief	Spectrum	Peerless	Premier	Sonic Shock	Sound Craft	VIISUII	Brand		AV FURNITURE						
				***************************************																							AV Carts						Militaria		
																				31%	42%	26%	26%)	26%	0,C7	3								
																					4	2	N		. N		Accessories	AV Furniture							
				 -	<u> </u>	-	1									1	-	-			42%	6%	5%	5%	26%	8	Carts								
																					42	26	2	•	26			Flat Panel							
															+						42%	26%	5%		26%	07/6	Furniture	Computer & Multimedia							
																				31%	42%		26%		26%	, c2,	2								
																	***************************************										Laptop Stor	Overhead Projector							
	_	_			<u> </u>			-	_		-	-	\vdash	-	\perp	-	1				42%		26%		26%	0, C7	rage Tal	P 0	V						-
																				31%	42%		26%	1	26%	24	bles	Overhead Projector							
_							1													%	%		%		%	8	Projec				<u> </u>				
		***************************************					ŀ									24%	2,70	27%	35%		42%	26%	26%	! !	26%	25%	Projector Stands TV Carts								
																											TV Carts								
			 														_			31%	42%	26%	26%		26%	%C2	2								

DIGITAL PRESENTATION OF THE SECRETARY OF

3 AND CONFERENCE SUPPORT										Da-Lite	Peerless	Premier	PDR	Chief	PopCorn Hour	MediaSignage	Panasonic CoolSign	Broadsign	een	Brand
SUPPORT																25%	25%	25%	25%	Digital Signage
										25%	26%	25%	25%	31%		25%				Flat Panel N
																25%	25%			Multimedia Bundles

Claridge	Brand		
	Copyboards		
	Easels		
	I = '	Conference	Lecterns &
	nets Markerboards		
25%	iums		
	ssorie	Presentation	
	S		

Brand
Peerless
Mid Atlantic
Liberty
APC
Chief
Pelican
Anchor
Atlas
BTX Spectrum
Anchor
Chief
Califone RACKS /CASES Hanging/Lighting Head End Racks Racks 25% 25% 23% 26% 25% 25% 25% Infrared Extension Systems Racks 26% 25% 25% 25% 31% Transport
Storage Cases Cases 35% 25% 31% 25% 25% 25% 35% 25% 31% 25%

25%

35% 25%

35%

Brand Liberty APC BTX MAINTENANCE Battery Chargers Electrical Accessories Extension Cords Gaffers Tape Surge Proctectors 25% 25% 25% Tool & Adapter Kits 25% 25%